# Personal Profile

## NAME Dr. Thomas G. REINDL

Date of birth	21 November 1968		
Nationality	German Singapore	German Singapore PR (Permanent Resident)	
Marital status:	Married		
Communication	Phone: E-mail:	+65 6516 6188 thomas.reindl@nus.edu.sg	



## WORK EXPERIENCE

2013-present	Solar Energy Research Institute of Singapore (SERIS), National U Singapore (NUS, #17 in the 2025 Times Higher Education World Deputy CEO	
	Cluster Director, Solar Energy Systems	
	Principal Research Fellow	Singapore
2010-2013	Solar Energy Research Institute of Singapore (SERIS), NUS	
	Cluster Director, Solar Energy Systems	
	Senior Research Fellow	Singapore
2008-2010	PROACTIVE new energy GmbH, Managing Director	Regensburg, Germany
	(formerly known as: ILIOTEC International GmbH)	
2006-2007	ILIOTEC Solar GmbH, Chief Operating Officer	Regensburg, Germany
2004-2006	SIEMENS AG, Com Mobile Networks, Project Leader	Munich, Germany
2002-2004	SIEMENS AG, Corporate Strategies (CD S 7), Project Leader	Munich, Germany
1998-2000	SIEMENS Showa Solar Pte. Ltd., Marketing Manager Asia-Pacific	Singapore
1993-1996	SIEMENS AG, Corporate Research & Development, Project Manag	ger Munich, Germany

#### Major Achievements:

- Co-led largest applied solar energy research institute in Asia, achieving every single key performance indicator (KPI) over 3 funding cycles (12 years)
- Published >175 journal & conference papers with ~7.7k citations (h-index: 50)
- Authored major strategic paper: "Update of the Solar PV Roadmap for Singapore"
- Published two main guidelines on "Floating Solar", together with the World Bank
- Co-founded first conference series in the world dedicated to "Floating Solar", the International Floating Solar Symposium (IFSS), held annually since 2017
- Acquired research funding worth S\$32 mil over 5 years, incl. S\$4 mil from industry
- Achieved turn-around of a €80 mil company (ILIOTEC Solar)
- Acquired new key accounts and projects increasing sales by 20% within 1 year
- Established account-orientation and KPI systematic for worldwide sales force of 4,000
- Resolved discrepancy between volume and value planning at €1.3bn line-of-business
- Managed worldwide project on Crisis Management and Business Continuity Planning, covering 15 SIEMENS Groups in 90 countries
- Doubled sales in 2 years (S $$10.9 \rightarrow$  S\$21.5 mil) at SIEMENS Showa Solar
- Initiated long-term projects worth S\$30 mil in revenues

#### Strategic Development and Implementation:

- Led strategic planning, content, budget and KPI negotiations with funding agencies for next 5-year funding cycle at SERIS (2022-2027)
- Proposed and negotiated budget (\$\$, manpower) for research clusters and groups
- Started new research group on Digitalisation of Energy to evolve PV innovations
- Initiated Energy Meteorology in 2013, now the leading Solar Forecasting in the tropics
- Implemented portfolio management for research at the Solar Energy Systems cluster
- Established new business segment targeting financial investors at ILIOTEC
- Introduced comprehensive Account Strategy Planning for SIEMENS Mobile Networks
   Systematically developed Corporate Strategies based on detailed analysis of markets,

their potentials and profitability in Business Concept projects in Germany and France

### Management Experience:

- Co-heading as Deputy CEO largest applied solar energy research institute in Asia with ~120 staff, students and adjunct researchers
- Built-up research department at SERIS/NUS with 50 staff (now largest cluster in SERIS)
- Headed solar systems integration & installation company with 200 employees
- Developed large-scale solar projects in Germany, Spain, Italy, and Czech Republic
- Led sales improvement project with 5 sub-modules and 45 Team members
- Managed Asian division of global key account team for multinational telecom companies
- Built company-wide network for SIEMENS-internal business (cross-selling)
- Headed team of 12 engineers and workers to plan, build and operate a new R&D lab

#### Finance & Controlling

- Initiated and implemented market- and business-driven approach of R&D topics
- Introduced TRL (technology readiness level) levels in research planning
- Set-up financial planning & controlling for €80 mil company (internal & external)
- Established strategic reporting & controlling in project business (opportunity tracking, share-of-wallet, bid quality index, employee productivity)
- Conducted close project controlling for high-profile projects at SIEMENS

#### **Communication Skills**

Mandarin-Chinese (ok)

- Spokesperson of largest applied solar energy research institute in Asia
- Regular interactions with highest government reps (Ministers, Perm. Secr., DG level)
- Invited plenary and keynote speaker at leading conferences in Europe, Asia, and USA
- Featured in numerous print and TV interviews and documentaries
- Represented €80 mil company in front of various stakeholders
- Led crisis management during project difficulties (internal & external communication)
- Prepared several SIEMENS Corporate and Supervisory Board presentations

1997-1998	Yunnan Semiconductor Device Factory, Foreign Expert Kunming, China
	<ul> <li>Led joint-venture negotiations; developed detailed plan for equity shares, technology transfer and equipment supply</li> <li>Successfully met cultural challenge and politics of working in a Chinese state-owned company</li> </ul>
EDUCATION	
2001	<ul> <li>INSEAD, Master of Business Administration (MBA)</li> <li>MBA awarded "with Distinction" (top-10%)</li> <li>Singapore / Fontainebleau, France</li> </ul>
1996-1997	Beijing Normal University, Chinese Language Degree       Beijing, China         • Selected for a German government scholarship (12 out of 1000 awarded)
1988-1996	<ul> <li>Regensburg University, Dr. rer. nat. and Diplom in Chemistry</li> <li>Ph.D. awarded with "summa cum laude" = highest honours (2 out of 300 awarded)</li> </ul>
LANGUAGES	German (mother tongue) English (fluent)

## SCIENTIFIC PUBLICATIONS & IMPACT (Google Scholar, accessed on 14 May 2025)

- 175 publications (journals, conferences)
- ~100 in peer-reviewed journals
- Citation statistics:

Cited by		VIEW ALL
	All	Since 2020
Citations	7739	5601
h-index	50	42
i10-index	103	88

## AWARDS

- Received the "2018 ASEAN Energy Award Special projects" for the Floating Solar PV testbed at Tengeh Reservoir, Singapore (on behalf of SERIS)
- Received the "Green Leadership Award" in 2017 presented by CMO Asia during the Asia Green Future Leaders Award ceremony. The award recognises individuals who have made substantial and forward-looking contributions in the area of Renewable Energies
- Received the prestigious "PVSEC Award" in 2016 which honours persons who have been devoting one-selves to the progresses of Photovoltaic Science and Engineering for many years.

#### **MENTORSHIP**

- Supervised and co-supervised 15 PhD and 1 Master students
- Key student achievements:
  - 1 high-impact paper which was cited in the news (incl. Forbes Magazine) >120 times and translated into >20 languages in the first month of publication - 2 PhD students received the "Springer Thesis Award" for scientific excellence and the high impact of the contents
    - 6 best paper awards at conferences

#### ACADEMIC SERVICES

- Editorial Board Member and Assistant Editor of the Springer journal "Renewables: Wind, Water and Solar"
- Scientific reviewer of manuscripts for several international journals, including JOULE (Cell Press), Solar Energy (Elsevier), Solar Energy Materials and Solar Cells (Elsevier), and Progress in Photovoltaics (Wiley)
- Founder and Co-Organsier of the online "Integrated PV (IPV) Workshop" series, with >700 attendees during the  $4^{th}$  edition (17+18 April 2025)
- Scientific Committee memberships (most recent): - SNEC 18th (2025) International Photovoltaic Power Generation Conference, in Shanghai, China (9-13 June 2025) - Co-Chair for Area 4.5 ("Novel deployment concepts") at the 41<sup>st</sup> European Photovoltaic Solar Energy Conference & Exhibition (41st EU PVSEC, 23-27 September 2024)

## **MEMBERSHIPS IN BOARDS and PROFESSIONAL ASSOCIATIONS**

- Appointed Member of the External Advisory Panel for Environmental Sustainability (EAPES) at the Singapore Ministry of Defence (MINDEF)
- Standing Member of the Power and Industry Decarbonisation R&D (PID) Steering Committee at the Singapore Ministry of Trade & Industry (MTI)
- Official Singapore representative in the international standard-setting body for PV systems: International Electrotechnical Commission (IEC), Technical Committee (TC) 82, Work Group 3 (Solar PV systems) and JWG 11 (BIPV)
- Co-Convenor of the Workgroup on "Solar Energy Systems" at Enterprise Singapore, • which overlooks all technical standards in Singapore,
- Member of the Sustainable Energy Associations of Singapore (SEAS)